

# Triumph

## Business Systems

### DISTRIBUTION

## EastWest Steel

Triumph ERP has a reputation of being an advanced and versatile software solution for modern businesses. Triumph client, EastWest Steel Trading and Distribution, is an excellent example of this with staff connecting to Triumph from around the world via the cloud to access company data.

EastWest Steel is an independent steel distributor based in Bassendean, WA. Starting out as a laser plate supplier, the company has grown to become a large distributor of not only laser plate, but also plasma plate, coated and hot rolled sheet and coil, including aluminium long products.

With over 100 years combined steel trading experience, EastWest Steel directors own businesses in Japan, Korea and Malaysia, and they have staff in those countries as well as in China. Triumph ERP is utilised right throughout the company via the cloud and staff use it in different countries in different ways.

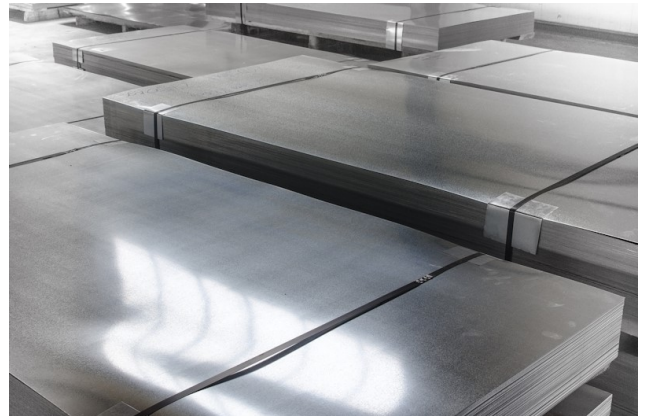
For example, the Directors in Japan and Korea mainly use Triumph ERP for checking Daily Sales Figures, Sales Reports and Profit and Loss Reports.

The External Sales Managers log onto their tablets in their cars before and after they have seen a customer. They drill down to get information like budgets versus sales and stock checks.

The External Sales Managers also use Triumph ERP's Point of Sale system via their tablets. The tablet's touch screen makes the process quick and the Point of Sale system makes it easy.

Administration staff find Triumph ERP easy and more importantly thorough. It's easy to do Sales Orders, Purchase Orders and other administration work as the Triumph processes are very simple and quick.

## CLIENT PROFILE



**“Triumph ERP is simple enough to understand the basics and also simple enough to navigate to find additional information that may be required.**

**Coming from working with massive systems in my past roles, I have found Triumph ERP complete and would recommend it in the future.”**

Damon Mills — General Manager



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