

# Triumph

## Business Systems

## CLIENT PROFILE

### MANUFACTURING

### Advantage Air

Advantage Air is an Australian company based in Perth that has been researching, designing and manufacturing air-conditioning systems in Australia, specifically for Australian conditions, since 1990.

Triumph ERP has supported the steady growth of Advantage Air to over 100 staff in 6 locations in both Australia and South Africa since 1998.

Contrary to recent industry trends, Advantage Air continues to manufacture in Australia, with its success against cheaper imported products being driven by innovation and high quality standards in customer service and new product development.

A substantial investment in research and development has resulted in the company being awarded patents, registered designs and design awards.

The 38 user Triumph ERP system in Australia runs under Windows Terminal Services, supporting branches in Perth and Brisbane.

Advantage Air have also set up a 22 user Triumph system for their South Africa operations, servicing branches in Johannesburg, Durban and Cape Town.

As well as running Triumph's Multi Division module to consolidate their branches, they also run the Bill of Materials, Inventory and Job Costing modules for the manufacturing and costing processes. This allows them to easily and efficiently manage every aspect of their manufacturing operations, all within the one integrated system.

To aid in the efficient processing of sales orders, Advantage Air use Triumph's B2B e-Commerce module which uses the latest web technologies and allows agents to place orders and check inventory and order statuses themselves online.



Company Owner/Director, Dave Devoy, standing with their plastics moulding machine in Advantage Air's Bentley factory.

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**ADVANTAGE AIR**

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