

# Triumph

## Business Systems



Take your

# BUSINESS

to the next level



The most powerful system for your money

[www.triumph.com.au](http://www.triumph.com.au)

Managing your business processes has never been easier. Triumph's fully integrated enterprise resource planning (ERP) software is a powerful award-winning solution that has been developed to help your business grow.

For more than 25 years, Triumph has been the financial package of choice for hundreds of Australian businesses across a wide range of industries including manufacturing and mining through to distribution and retail. The reason why is simple.

Specifically developed and designed for Australian businesses, Triumph allows you to manage every aspect of your business with a fully integrated package of over 30 modules that seamlessly link together.

And as your business develops and grows, Triumph offers an unparalleled ability to easily add on modules and users, making it the most capable entry level ERP package on the market today.

Triumph includes your typical accounting modules, including accounts payable, general ledger and bank reconciliation. However, you are doing so much more than just minding your own business or doing the books quickly.

Triumph's ERP package takes your business to the next level with the power to manage and link all of the information connections across all aspects of your organisation.

The system integrates all internal business functions and provides enhanced links for working with external stakeholders such as customers and suppliers. It is a vital organisational tool for small businesses through to multi-location, nationally based companies.

Knowledge is power and with Triumph you have the power at your fingertips to make informed decisions in a timely manner - a vital requirement for success in business today and in the future.

**MANAGE AND INTEGRATE EVERY ASPECT OF YOUR BUSINESS WITH TRIUMPH'S AWARD-WINNING ENTERPRISE RESOURCE PLANNING (ERP) SYSTEM .**



### CLOUD-BASED SOLUTION

Triumph software can revolutionise your business with its functionality. And the way you can use this software is also revolutionary.

Triumph offers the simplicity of cloud-based accounting solutions as well as the traditional office-based product.

Within an hour, a Triumph specialist can configure a new Cloud-based system, ready for you to start using immediately from your desktop.

And the reality is that there are many advantages to utilising Cloud computing, including significant cost savings.

The Hardware infrastructure employed for Cloud computing can be very basic - essentially a Windows machine with internet access is all that is required.

Businesses do not have to be concerned about off-site back ups or data loss from hardware failure, fire or theft.

Support is made much easier by the fact our help desk can gain access to your files remotely, ensuring minimal downtime.

Upgrades are built into the competitive "pay for what you use" fee structure, meaning that you will always have the latest incarnation of the software.

### THE TRIUMPH EDGE

- Real-time, date-based postings to all ledgers provide a complete and accurate picture of your financial transactions at all times.
- Comprehensive sales-order, purchase-order and job processing cycles, with integrated inventory, provide complete management of all the company processes.
- Detailed management of inventory in multiple locations, showing available stock on hand, managed, reserved, on lay-by, ordered, back-ordered, delivered, invoiced, requisitioned and stock-in-transit. This results in better allocation of stocks, quick response to sales enquiries and up-to-date management and reporting of stock turnover.
- Multi-division module offers operation, accounting and consolidated reporting of different entities within the one company.
- Foreign currency functions allow management of transactions related to overseas suppliers (purchases), customers (sales) and bank accounts alongside management of these transactions in the local currency.
- Integrated point-of-sale system allows the linking of multiple stores to your inventory, customers and procurement functions, providing centralised reporting. Incorporates fully customisable dockets and optimisation for touch screen displays and scanners, with multiple levels of security.
- Mobile sales on iPads and other tablet devices allow orders to be captured in the field and immediately processed in the warehouse, ensuring the best in customer service.
- Integrated Fixed Asset module provides easy and functional accounting control over assets by allowing calculation of depreciation posted to linked financial accounts. It also provides a place to maintain lease/commercial finance and insurance information relevant to your business assets.
- E-commerce allows secure and safe connection to the online world to do business more effectively. This module allows customer orders and enquiries to be directly linked to your Triumph system.



power at  
your fingertips

**TRIUMPH - THE MOST CAPABLE ERP SYSTEM FOR SMALL TO MEDIUM SIZE BUSINESSES ON THE MARKET TODAY.**

THE FLEXIBILITY OF OVER 30 FULLY INTEGRATED MODULES, ALLOWING YOU TO EASILY CONFIGURE THE SYSTEM TO LINK ALL THE VITAL ELEMENTS OF YOUR BUSINESS.

## SALES/DEBTORS



### Debtors

Enables you to control the debts owed to you by external entities and manage your cash flow.



### Sales Order Entry

Enables you to process and fulfil customer orders and back orders quickly and accurately.



### Advanced Sales Orders

Enables you to enter and manage advanced sales orders with deposits, direct debits and boxed packing labels.



### Point of Sale

Enables fast and efficient processing of counter and or mobile sales to both cash and account customers.



### B2B e-Commerce

A web-based module using the latest technology to allow your customers to securely transact business with you through a web browser.



### Sales Analysis

Enables detailed analysis of sales and costs to assist in growing and refining your business.



### Foreign Debtors

Enables you to control trading complexities associated with fluctuating exchange rates when exporting to international customers.



### Paperless Picking

Enables much more efficient and accurate order picking with orders scanned on wireless mobile scanners (no paper).

## PURCHASING/CREDITORS



### Creditors

Enables you to control your debts to external entities and manage your cash flow.



### EFT

Enables you to create a secure electronic payments file to be sent to your bank for efficient processing.



### Foreign Creditors

Enables you to control trading complexities associated with fluctuating exchange rates when exporting to international customers.



### Purchase Ordering

Enables you to manage the complete purchasing cycle from quote to order then delivery and invoice.



### Purchase Requisitions

Enables you to better manage purchases by adding a central location to view and create orders based on order, job and inventory requirements.



### Advance Purchasing

Enables you to record and manage advanced purchase with Incoterms, barcodes and landed costs.



### Web Requisitions

Offers you a way of entering purchase requisitions for approval via the internet. Purchase Orders can also be fully revised through Web Requisitions.

## CORE FINANCIAL



### General Ledger

Enables you to accurately record and report your organisation's total financial position.



### Fixed Assets

Enables you to track your assets and do automatic depreciation at the push of a button.



### Multi Division

Enables you to operate multiple company divisions and or branches in the one database with consolidated reporting.



### Bank Reconciliation

Enables you to know exactly what your cash position is at any given moment.



### Foreign Bank Accounts

Enables you to maintain, reconcile and revalue multiple bank accounts in any foreign currency.

## INVENTORY



### Inventory

Enables total inventory management and reporting by tracking and recording quantities at all stages of the processing cycle.



### Consignment Stock

Enables you to seamlessly manage inventory on consignment from a supplier, including on consigning it to third-party agents.



### Agent Consignment Stock

Enables you to easily manage stock consigned to agents, including reporting and forecasting of sales via the web.



### Stock Transfers

Enables stock to be easily transferred and managed across multiple physical locations as needed.



### Multi Location Stock

Enables you to manage the sales and or manufacturing of stock across multiple locations or stores.



### Manufacturer Catalogue

Enables you to easily work with tens of thousands or even hundreds of thousands of different manufacturer catalogue parts.



### Special Pricing

Enables you to create negotiated and or promotional prices on selected lines for selected customers and buying groups.



### Bill of Materials

Enables you to manage and control the assembly and disassembly of stock components into manufactured or finished goods.

## JOB COSTING/QUOTING



### Job Costing

Enables accurate cost information for billing and comparison purposes, determining and improving profitability.



### Time Clock

Enables time to be quick and accurately recorded against jobs in a workshop environment.



### Job Quoting

Enables you to quote for work, transform the quote into a job, and keep track of all material, labour and sub-contractor costs and charges.



Triumph is adding value to our business

With our companies' exceptional expansion we needed a strong, robust system that would provide us with the platform for growth as well as provide us and our customers with real time information. We needed a system that offered high performance accounting but was still simple enough for our operational people to use and it needed strong reporting ability to allow management and auditors to track what was happening within the company. We turned to Triumph and found the perfect cost effective solution for our business challenges. Triumph is adding value to our business and that is always important when investing in information systems.

Simon Hazelden - David Gray & Co Pty Ltd-  
Commercial Manager - Ag Operations

### HIGHLY SKILLED NATIONAL NETWORK OF CONSULTING PARTNERS

Designed around logical business processes and principles, Triumph is renowned for its ease of use, which means it requires less training and support than other systems.

Triumph Wizards, help screens and simplified touch-screen interfaces ensure that the increased functionality of Triumph software doesn't come at the expense of user-friendliness.

Triumph is a comprehensive package supplied and supported by a national network of accredited consultants, highly skilled in setting up the system and training personnel.

An on-going software support contract ensures your system is kept up-to-date and you are kept abreast of Triumph's continually evolving business technologies.



[www.triumph.com.au](http://www.triumph.com.au)



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