

Triumph

Business Systems

WHOLESALE - RETAIL

Newtons Building & Landscape Supplies

"With over 800 Account Customers and trading 7 days per week with an average of 150 to 200 deliveries per day it was extremely important to us to have a reliable, cost effective and user friendly system.

With Triumph Inventory we are able to link PDF information documents and screen pictures of each item which means that anybody can serve a customer with full product knowledge, thus ensuring our mission of "**Service you can rely on**" is met." says Daniel Phillips, Newtons Business Manager.

Established in the late 70s Newtons has grown from originally supplying sand and metal to becoming one of the largest building and landscape yards in South Australia. Now known as Newtons Building & Landscape Supplies, Newtons offers an incredibly diverse range covering building supplies, landscape materials, water solutions & garden supplies to both trade and retail.

"Due to the diversity of our business we needed to have a specific report for calculating the price of each trucks delivery. This involved the load, per ton, per kilometre, product type and the distance from each quarry.

Being an Australian designed product Triumph was able to write a specific module for us called **The Quarry Delivery System**, that linked into Triumph and enabled us to forgo calculating all orders manually.

Triumph has saved us an incredible amount of time and ensured accurate information was delivered to us in real time." said Daniel Phillips.

With over 26 users we have found Triumph to be user friendly from Point of Sale through to General Ledger, from someone who has been here 10 years to anyone that has just started they will find Triumph easy to use. Mr Phillips said.

"Triumph has given us much better management tools, to operate our business"

CLIENT PROFILE



"With over 800 accounts of varying trades we needed to be able to look at sales per category, per location, per stock group. Triumph provided an integrated solution saving us time and money" Daniel Phillips, Newtons Business Manager .



www.newtonsbuilding.com.au



The most powerful system for your money

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